

**Profile number**

72916

**Sale of prefabricated concrete (C-8184)****Located in**

Spain

**Personal data****Sector**

Engineering

**Type of company**

Other

**Legal entity:**

Other

**Type of transaction**

To be determined

**Life phase enterprise**

Full-grown

**Employees in FTE**

10 - 25

**Type of buyer:**

- MBI candidate
- Strategic acquisition

**Financial information****Turnover last financial year**

Confidential

**Asking price**

€ 250.000 - € 500.000

**Earnings before taxes**

Confidential

**Other**

Sale of a company specializing in prefabricated concrete products (C-8184) located in a major town in the province of Palencia.

This company began its journey in 1978 manufacturing concrete poles. Over the years, they have designed, developed, and manufactured a wide range of precast concrete products, primarily focused on the electrical and telecommunications sectors, while also expanding their presence in the transportation infrastructure sector (railways, roads, airports, etc.). They offer their clients the best products on the market and currently have a

quality management system implemented and certified under UNE-EN ISO 9001:2008 standards, as well as an environmental and occupational health and safety management system implemented under UNE-EN ISO 14001:2004 and OHSAS 18001:2007 standards. They also hold several product quality certifications.

They provide their clients with:

- A comprehensive service for the study of projects, design and development of prefabricated concrete, through a team of professionals in the sector who constitute their own technical office.
- A flexible manufacturing process that allows customers to integrate products into their facilities when required.
- A comprehensive logistical operation to offer a complete product delivered to your site through their sales team. They coordinate distribution at a national and international level.

They consider collaboration with their clients to be key, which is reflected in framework agreements (Iberdrola, Telefónica, Gas Natural - Unión Fenosa, Endesa, Enel Viesgo,...), commercial agreements (Siemens, ABB, Ibérica de Aparellajes, Efacec, Matelfe,...), approvals and/or supplies (Ono, Red Eléctrica de España, Iberdrola, Endesa, Gas Natural, etc...)

RRP. Target Sale Price: €330,000 (25% of shares)