

**Profile number**

72744

## English academy

**Located in**

Andalusia

**Personal data****Sector**

Service industry

**Type of company**

Other

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Full-grown

**Employees in FTE**

5 - 10

**Type of buyer:**

- MBI candidate
- Strategic acquisition

**Financial information****Turnover last financial year**

€ 100.000 - € 250.000

**Asking price**

To be agreed

**Earnings before taxes**

€ 0 - € 100.000

**Other**

Language academy dedicated to teaching English and Spanish as foreign languages. Located in \*\*\*\*\* (Cádiz) and has been operating since early 2013.

Among its main services, we could highlight the following:

- English beginner classes (from 3 to 6 years old)
- Preparation for official Cambridge English, APTIS British Council and Trinity College London exams (Primary,

Secondary and High School students)

- Educational support/reinforcement classes (for Primary, Secondary and Baccalaureate students)
- Preparation for university entrance exams and access tests to vocational training modules
- English courses abroad
- Spanish as a foreign language courses

The center provides services to students of all ages and levels.

1. Active company
2. Validated business model
3. Viability
4. Economic profitability
5. Return on investment from the very first moment
6. Value proposition
7. Autonomous operation (teaching staff and administration)
8. Positioning, prestige and recognition
9. Very high percentage of loyal customers
10. Free of encumbrances

Regarding the facilities and location of the Center, it is a leased commercial space with a surface area of 140 m<sup>2</sup>, distributed into a reception area, 6 classrooms, two restrooms, and an open area where the center's books and resources, photocopier, etc., are located, which also serves as an office area for the teachers. It is equipped with centralized air conditioning (heating and cooling).

The center is located in a quiet yet busy area. It's situated in a small, landscaped pedestrian square next to a café where parents can have a drink while waiting for their children. It's a peaceful place, free from traffic noise, making it ideal for classes.

Several nurseries, primary schools, and secondary schools are located within a five-minute walk (the nearest is just 200 meters away). It is also conveniently situated next to the study rooms of the Municipal Library.

Furthermore, this area is located about ten minutes from the town center, has extensive parking and other shops, and is surrounded by numerous single-family homes and apartments.

Great growth potential. Selling due to relocation.