

Profile number

110933

Maintenance of solar thermal and photovoltaic energy installations**Located in**

Spain

Personal data**Sector**

Service industry

Type of company

Business services

Legal entity:

Limited Company

Type of transaction

(Legal) merger

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 250.000 - € 500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

Confidential

Company history/background

The company was founded in 2010 in the general field of renewable solar energy installations and in the last 13 years has been focusing its activity on maintenance services for these installations, with a special focus on solar thermal energy for Communities of Neighbors.

Maintenance services for renewable solar energy installations, with a special focus on solar thermal energy for residential communities.

Maintenance services have also been developed for photovoltaic power generation plants and for other types of residential and industrial buildings.

Unique selling points

The operational management model is based on a Salesforce Field Service system in which an investment has been made that allows the business to scale easily and profitably thanks to the economies of scale that can be achieved through the automation and digitization of processes, without the need to make additional investments beyond those necessary for the growth of the commercial area to exploit the network of contacts of customers and subcontracted collaborating partners that has been developed for more than 15 years.

Other

The company is well positioned and operates in a niche market segment where there is little qualified competition and great opportunities for profitable growth.