

Profile number

110853

Established company distributing gardening machinery and providing technical services**Located in**

Spain

Personal data**Sector**

Service industry

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 250.000 - € 500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

Project Cedar is an established distributor and technical service provider specializing in gardening, forestry, cleaning and robotics equipment, serving individuals, professional users, companies and public bodies.

Founded over six decades ago, the company has built a solid reputation in its regional market through a combination of equipment sales, after-sales technical support, maintenance services, and spare parts

Bizalia

operado por Empresius S.L
Calle Llull, 51, 4º 5ª
08005 Barcelona

Telf: +34 972 098 952
Mov: +34 615 428 674 (Whatsapp)
E: info@bizalia.com

NIF: B653 51 066

distribution. Its long-standing relationships with leading international brands and its loyal customer base have positioned the business as a recognized leader in its sector locally.

The company benefits from a diversified mix of revenue streams, integrating equipment sales with recurring service and maintenance activities, providing stability and a high rate of customer retention. The business operates with an agile and efficient organizational structure, supported by a proven track record of profitability and a strong reputation in its local market.

Other

The owner is considering selling the company as part of his retirement planning process and due to the lack of a successor.

The scope of the transaction includes:

- 100% of the share capital.
- Established relationships with clients and suppliers.
- Inventory and operating assets.
- Technical knowledge (*know-how*) and service and maintenance capabilities.
- Operational activity is underway.

The owner is willing to support a structured transition period to facilitate knowledge transfer, customer continuity, and the handover of operations. The transaction structure is flexible and can be adapted to the requirements of the selected acquirer.