

Profile number

110780

Established B2B distribution company specializing in supplies for the hospitality industry, tableware, and industrial hygiene.

Located in

Valencian Community

Personal data**Sector**

Wholesale

Type of company

Wholesale of hygiene and cleaning solutions

Legal entity:

Limited Company

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

Confidential

Company history/background

The production unit of a well-established company with extensive experience in professional distribution (B2B) of supplies for the hospitality industry, tableware, industrial hygiene and related items is for sale.

The business is primarily aimed at professional clients, companies, the hospitality industry and communities, with

an established operation of purchasing, storage, order preparation, shipping and delivery.

In addition to traditional sales, it has established online sales channels, which provides commercial diversification and growth potential.

The company has a client portfolio, stock, vehicles, machinery, furniture, operational resources and knowledge of the sector, allowing for immediate continuity of activity.

The operation consists of the transfer of the production unit or business unit, not the sale of company shares.

The company operates in the wholesale and B2B distribution of supplies for the hospitality industry, professional tableware, industrial hygiene and complementary products.

It has an established operation for purchasing, storage, stock management, order preparation, shipping and delivery, as well as consolidated online sales channels that complement traditional commercial activity.

This is a functioning production unit, with real activity and the capacity for immediate continuity for the buyer.

Unique selling points

Active and consolidated production unit, with client portfolio, stock, vehicles, machinery, furniture, personnel, implemented operations and developed online sales channels.

It allows for immediate continuity and offers growth potential for companies in the sector, complementary businesses, entrepreneurs who wish to take on a new project, or investors who seek to diversify their activity.

Other

Looking for a buyer with the financial and operational capacity to continue the production unit.

Especially interesting for companies in the sector, complementary businesses, entrepreneurs or investors who want to incorporate a client portfolio, stock, operational means and sales channels already developed, or diversify their activity with an operating business.