

Profile number

110765

End-to-End solar, heating, and EV Solutions Company**Located in**

Center of Spain

Personal data**Sector**

Construction

Type of company

Installation company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

25 - 50

Type of buyer:

- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

A Madrid-based renewable energy solutions provider focused on residential customers, delivering fully integrated turnkey services across solar photovoltaic systems, aérothermal solutions, and complementary energy efficiency installations.

The company has developed a scalable operating model that combines customer acquisition, system design, installation, and post-installation support. This integrated approach allows it to capture higher value per customer

Bizalia

operado por Empresius S.L
Calle Llull, 51, 4º 5ª
08005 Barcelona

Telf: +34 972 098 952
Mov: +34 615 428 674 (Whatsapp)
E: info@bizalia.com

NIF: B653 51 066

while maintaining strong execution quality and customer satisfaction.

From a strategic perspective, the business represents both a customer acquisition channel and an execution platform, supporting the deployment of distributed energy solutions.

The company has demonstrated consistent growth alongside improving profitability.

- Revenue increased from ~€1.1M (2021) to ~€2.2M (2025), with projections exceeding €3M by 2027
- EBITDA reached ~€350K in 2025 and is expected to surpass €500K in the medium term
- EBITDA margins improved from ~7% to ~16%, reflecting operational efficiency and a shift toward higher-value projects

End-to-End Capabilities:

Design → Procurement → Installation → Legalization → Financing → After-Sales.

Services:

- Aerothermal Heat Pump Systems
- Solar Photovoltaic
- Underfloor Heating
- Electric Vehicle Chargers

Unique selling points

Positioning:

- Single point of contact for customers
- Higher margins vs subcontracted installers
- Enables bundled solutions

Other

- Established Operations
- Proven Financial Performance
- Integrated Multi-Technology Offering
- Favourable Market Dynamics
- Experienced & Skilled Team
- Certified & Trusted Platform