

Profile number

110761

Acquisition Opportunity: Profitable Outdoor Education Centre, Southern Europe

Located in

Spain

Personal data**Sector**

Leisure

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information**Turnover last financial year**

€ 500.000 - € 1.000.000

Asking price

€ 2.500.000 - € 5.000.000

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

We are exclusively marketing a long-established outdoor education centre in Southern Europe, operating from a spectacular freehold location.

The business delivers residential and curriculum programmes to schools across multiple countries — making it a

compelling acquisition for any operator with existing school relationships in the region.

Unique selling points

Key highlights:

- Growing and profitable business, with c. 80% of revenue from repeat clients.
- Freehold property portfolio (independently valued at c. €1.5m) included in the sale and mortgage-free.
- Experienced local team with 10–18 years' tenure; owner available for a structured 1–2 year transition.
- Significant further upside from underutilised capacity, season extension, and first-time digital marketing.

Other

Local operator, local investor, travel company, outdoor education centre, family office, private equity, institutional investor, leisure company, school travel, private school, international school, private international school.