

Profile number

110665

Sustainable e-commerce business for sale (optimized structure and high potential)**Located in**

Spain

Personal data**Sector**

Retail non-food

Type of company

Webshop

Legal entity:

Other

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

Investor

Financial information**Turnover last financial year**

Confidential

Asking price

€ 0 - € 100.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

E-commerce company created with the objective of marketing sustainable and ecological single-use products (household goods, packaging, bags, etc.), in line with current trends in responsible consumption and environmental regulation.

The business has been operational for the past few years, achieving cumulative growth of over 300% since its launch. In 2024, it reached a turnover of nearly €48,000, and in 2025, the operating model was optimized,

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reducing costs and improving efficiency.

The model has recently been restructured towards a leaner and more scalable operation, with less need for working capital.

The main activity consists of the online sale of ecological and sustainable products, aimed at both individuals and potential professional clients.

The model combines:

- Optimized stock in key products
- dropshipping with selected suppliers
- logistics agreements that eliminate storage costs

The operation is simple and efficient, and can be managed "automatically" with approximately 1 hour per day.

Unique selling points

- Model without storage costs (agreements with suppliers)
- Very lightweight and efficient operating structure
- Business already up and running, not a startup project
- Growing sector (sustainability and regulation)
- Fully developed e-commerce platform
- Clear potential for growth through digital marketing
- Low operational dedication

Other

We are looking for a buyer with an entrepreneurial or investor profile, preferably with experience in e-commerce, digital marketing or online business management.

Ideal for:

- operators who want to scale an existing business

- agencies or marketing professionals who wish to apply their know-how
- investors looking for a digital asset with growth potential

It can also be a good fit for companies in the sector that want to integrate an already operational online channel.