

**Profile number**

110639

**Car rental company with an established name****Located in**

Spain

**Personal data****Sector**

Service industry

**Type of company**

Rental company

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Full-grown

**Employees in FTE**

25 - 50

**Type of buyer:**

- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

€ 2.500.000 - € 5.000.000

**Asking price**

To be agreed

**Earnings before taxes**

€ 1.000.000 - € 2.500.000

**Company history/background**

**Subject:** The sale of 100% of the shares of several private limited companies. The vehicle fleet is owned by one of the companies.

**Reason for sale:** After having spent a considerable amount of time building up and expanding the company, the third generation of shareholders is ready for the next phase in their lives. There is no succession available within the family and/or among the staff. Therefore, it has been decided to offer the company for acquisition.

**Company profile:** The company rents out passenger cars, passenger vans, commercial vehicles, and trucks to both business and private customers. In addition, it offers supplementary services, such as workshop service.

The company enjoys strong regional brand recognition and operates a fleet of approximately 150–200 vehicles.

**Employees:** The company employs 20-30 staff members, with a good mix of experienced and recently recruited employees. The workforce works independently and requires little direct supervision.

One of the shareholders is actively involved in the company in the role of General Manager, with an average commitment of approximately 40 hours per week.

**Location:** In addition to the main office, which has its own workshop, there are various locations where vehicles can be picked up.

**Financial information:**

Year	2022	2023	2024	2025	P
Revenue (x €1000)	4,200	4,300	4,500	4,500	4
EBITDA (x €1000)	1,200	1,000	1,200	1,300	1

**Other**

**Remarks:** The company can be an interesting addition for existing market players looking to increase their market share and/or realize synergy benefits. The Managing Director is naturally willing to make a standard transfer of clients, personnel, and know-how.

**Next steps:** If interested, further information can be provided after signing a confidentiality agreement. Following an introductory meeting with the seller and advisor, interested parties are requested to submit an initial non-binding offer.