

Profile number

110496

Famous Argentine Empanada Franchise – Profitable Turnkey Business**Located in**

Spain

Personal data**Sector**

Leisure

Type of company

Restaurants

Legal entity:

Other

Type of transaction

(Legal) merger

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 500.000 - € 1.000.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

The company operates two locations of the renowned and well-known Empanadas Argentinas franchise, a leading and established brand in the fast-casual restaurant sector specializing in premium artisanal Argentine empanadas. The first location opened in 2021 in North Madrid and the second in 2024 in Madrid's upscale area, both in strategic locations within high-traffic shopping centers with average ticket prices.

The business has experienced sustained growth thanks to its brand positioning, a standardized operating model, and stable year-round demand. It currently boasts streamlined operations, a loyal customer base, and a stable team that enables efficient management with minimal direct involvement from the owners.

The company is dedicated to the operation of two points of sale specializing in Argentine artisan empanadas, drinks and complementary products, both in direct sales in store and through the delivery channel.

The main activities include:

The business operates under standardized franchise procedures and complies with all current regulatory and food safety requirements.

Unique selling points

The main differentiating factors of the business are:

- Operating under a leading and recognized brand in the market
- Two premium locations in high-traffic shopping centers
- Approximate combined revenue of €630,000 with EBITDA close to €110,000
- Profitability close to 17%
- A stable and well-trained team that facilitates operational continuity
- More than 4,000-5,000 loyal customers in the brand's loyalty program
- Proven and easily manageable business model
- Low dependence on the delivery channel, favoring better margins
- Turnkey business with assets, processes and structured operations

All of this makes it an attractive opportunity for both investors and self-employment.

Other

This business is ideal for:

- Investors seeking a profitable, operating business with reduced operational risk
- Entrepreneurs who want to be self-employed with a proven model

- Restaurant operators looking to expand their portfolio
- Profiles with basic team management and financial control skills
- Buyers who value structured businesses with franchise support

No prior experience in the restaurant industry is essential, as the franchise and the property offer support during the transition to facilitate business continuity.