

## Profile number

110269

## Logistics service provider (warehousing & fulfillment) with stable cash flow

### Located in

Spain

### General information

<b>Sector</b>	<b>Type of company</b>
Transport	Other
<b>Legal entity:</b>	<b>Type of transaction</b>
Limited Company	Shares
<b>Life phase enterprise</b>	<b>Employees in FTE</b>
Full-grown	10 - 25
<b>Type of buyer:</b>	
Strategic acquisition	

### Financial information

<b>Turnover last financial year</b>	<b>Asking price</b>
€ 1.000.000 - € 2.500.000	To be agreed

### Earnings before taxes

Confidential

### Company history/background

The company is an independently operated, family-owned logistics business with a history dating back to 1933. Over the past decades, it has evolved from a transport company into a full-service logistics provider with a strong focus on warehousing and fulfillment. Through a consistent strategy, long-standing customer relationships, and controlled growth, the company has built a stable revenue and cash flow position. The business operates primarily on a national level and has proven itself as a reliable logistics partner. The sale is driven by the lack of succession within the management team, and the company is specifically seeking a strategic buyer who can integrate the operations and further expand them.

### Bizalia

operado por Empresius S.L

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The core activities consist of warehousing, storage, and fulfillment operations conducted from a modern logistics facility of approximately 6,500 m<sup>2</sup>. The company offers, among other services, long-term and short-term storage, e-commerce fulfillment, order picking, value-added logistics, and distribution. Transport activities are provided as a complementary service through a separate entity holding the required licenses. The customer portfolio comprises a mix of loyal and recurring clients, active in sectors including e-commerce, fashion, and non-food. For a strategic buyer, the company offers immediate operational capacity, an established customer base, and opportunities to integrate transport, administration, and ICT to achieve further cost optimization.

## Unique selling points

The company distinguishes itself through its operational reliability and scalability. It operates with a permanent team of internally trained employees, resulting in low error rates, high productivity, and limited reliance on external labor. The organization has a flat structure with short decision-making lines, making integration into a larger logistics organization relatively straightforward. The available warehouse capacity, stable margins, and ongoing investments in a new WMS provide scope for volume growth without proportional increases in costs. For strategic buyers, clear synergies can be achieved by combining warehousing, transport, administrative, and commercial activities.

## Other

The current owner is willing to remain involved for a period to be agreed upon in order to ensure a smooth transition. A potential buyer should have skills and experience that align with this type of logistics business.