

Profile number

110269

Logistics service provider (warehousing & fulfillment) with stable cash flow**Located in**

Spain

General information**Sector**

Transport

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

Strategic acquisition

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

Confidential

Company history/background

The company is an independently operated, family-owned logistics business with a history dating back to 1933. Over the past decades, it has evolved from a transport company into a full-service logistics provider with a strong focus on warehousing and fulfillment. Through a consistent strategy, long-standing customer relationships, and controlled growth, the company has built a stable revenue and cash flow position. The business operates primarily on a national level and has proven itself as a reliable logistics partner. The sale is driven by the lack of succession within the management team, and the company is specifically seeking a strategic buyer who can integrate the operations and further expand them.

The core activities consist of warehousing, storage, and fulfillment operations conducted from a modern logistics facility of approximately 6,500 m². The company offers, among other services, long-term and short-term storage, e-commerce fulfillment, order picking, value-added logistics, and distribution. Transport activities are provided as a complementary service through a separate entity holding the required licenses. The customer portfolio comprises a mix of loyal and recurring clients, active in sectors including e-commerce, fashion, and non-food. For a strategic buyer, the company offers immediate operational capacity, an established customer base, and opportunities to integrate transport, administration, and ICT to achieve further cost optimization.

Unique selling points

The company distinguishes itself through its operational reliability and scalability. It operates with a permanent team of internally trained employees, resulting in low error rates, high productivity, and limited reliance on external labor. The organization has a flat structure with short decision-making lines, making integration into a larger logistics organization relatively straightforward. The available warehouse capacity, stable margins, and ongoing investments in a new WMS provide scope for volume growth without proportional increases in costs. For strategic buyers, clear synergies can be achieved by combining warehousing, transport, administrative, and commercial activities.

Other

The current owner is willing to remain involved for a period to be agreed upon in order to ensure a smooth transition. A potential buyer should have skills and experience that align with this type of logistics business.