

Profile number

108374

Beachfront Bar with Large Terrace and Kitchen Possibility: Turnkey Investment

Located in

Basque Country

General information**Sector**

Leisure

Type of company

Discos, bars

Legal entity:

One - man business

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 100.000 - € 250.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

Founded more than 40 years ago by its current owner, the Bar has become an iconic meeting point in Donostia. Throughout the decades, this family business has been managed with dedication and passion, becoming a place of reference for locals and tourists alike. Located on the Zurriola beach, the owner has managed to

maintain its unique essence, combining quality offerings with a cozy atmosphere and unparalleled views. Now, with his upcoming retirement, the owner leaves a priceless legacy, offering an opportunity to continue with a consolidated business full of potential in one of the most vibrant areas of the city.

The Bar is located in front of the Zurriola beach, is known for its terrace overlooking the sea, its offer of cocktails and pintxos, and the organization of private events. In addition, it has authorization for musical equipment, creating an ideal atmosphere for locals and tourists. Currently, the bar is fully operational, with a loyal and constant clientele. In terms of its potential, there is the possibility of applying for a kitchen license, which would allow for the expansion of the gastronomic offer. In addition, the bar can take advantage of its connection to Donostia's surf culture to organize themed events, live music nights or collaborations with local surf schools. These initiatives would attract more customers and increase revenue, further positioning the bar as a landmark in the city.

Unique selling points

What makes it unique is its privileged location in front of Zurriola beach in Donostia, an emblematic spot for locals and tourists alike. With a 12-table terrace overlooking the sea, the bar offers an incomparable experience to enjoy sunsets while tasting its cocktails and pintxos. In addition, its multifunctional interior, with a floor for private events, and the authorization for the use of musical equipment, make it a versatile and attractive space. Its connection with the surfing culture of the city adds a differential value, attracting a loyal clientele throughout the year. With the possibility of expanding the gastronomic offerings by having a smoke vent, it offers significant growth potential, consolidating itself as a profitable business in one of the most dynamic and booming areas of San Sebastian.

Other

The ideal buyer is an investor or entrepreneur with a long-term vision, looking for a profitable business in a strategic location. This buyer values the opportunity to acquire a consolidated and fully operational establishment, with a constant flow of local customers and tourists. In addition, he is interested in enhancing the business by expanding the gastronomic offerings, taking advantage of the smoke vent and the possibility of obtaining a kitchen license. He is someone who understands the value of the bar's connection to Donostia's surf culture and the opportunity to organize themed events to attract a diverse clientele. The ideal buyer also appreciates the growth potential the venue offers, from private events to collaborations with the local community. Their goal is to maximize the profitability of a unique business in one of the most dynamic areas of San Sebastian.