

**Profile number**

107127

**Medical supply distribution company****Located in**

Madrid

**Personal data****Sector**

Wholesale

**Type of company**

Other

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Growing

**Employees in FTE**

&lt; 5

**Type of buyer:**

- MBI candidate
- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

Confidential

**Asking price**

€ 250.000 - € 500.000

**Earnings before taxes**

Confidential

**Company history/background**

The idea for our company arose during the COVID-19 pandemic, at a time when society faced great uncertainty and concern for public health. The founding team, comprised of professionals from the business sector, identified the need to create an online sales platform for high-quality medical products to meet the demand from individuals, businesses, and governments that needed access to personal protective equipment and essential medical supplies. With this idea in mind, the company was founded in 2021, with the goal of providing a reliable

and high-quality service to those who needed medical equipment during the pandemic. Since then, we have expanded our offering to include a wide variety of medical and personal protective equipment products to meet the evolving needs of our customers. Our team

We are a company specializing in the sale and supply of medical and healthcare products. We offer a wide variety of products:

- COVID Tests: Full range of COVID tests, from certified tests performed at home or in a laboratory with express results in 12 hours, to self-diagnostic and professional use tests.
- Diagnostics: Includes a wide range of essential medical tests and equipment, such as blood pressure monitors, COVID detection machines, and pulse oximeters.
- Disposable Medical Supplies: Wide variety of disposable medical supplies, including clothing, dental supplies, surgical materials, sheets and examination table paper.
- Medical Clothing: Gowns, shoes and medical pajamas.
- Medical Furniture: Such as stretchers and chairs, surgical and operating room lamps, and tables.

Furthermore, the company has the ability to bid in both public and private procurement.

### Unique selling points

The company's unique selling points combine accessibility with personalized attention. Our online platform operates 24/7, ensuring ease and convenience in purchasing medical products from anywhere. Furthermore, we have a highly trained and dedicated sales team ready to provide personalized advice. Whether you prefer the convenience of online shopping or an expert-guided shopping experience, the company is prepared to meet customer needs at any time. To learn more about our product offerings, answer here.

### Other

Company Profile:

- Experience in the medical or health products industry.
- Ability to manage an e-commerce business and its related operations.
- Interest in the expansion and growth of the business.
- Financial resources for the acquisition.

This ideal buyer could be a growing company in the healthcare sector, an entrepreneur with experience in medical e-commerce, or an investor who sees the potential for the company's expansion. The company owner is looking for a buyer who shares her vision and is committed to the company's continued success in the healthcare industry.