

Profile number

101738

Online Perfume Shop for Sale

Located in

Spain

Personal data**Sector**

Retail non-food

Type of company

Webshop

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

€ 100.000 - € 250.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

Business for sale specializing in e-commerce in the beauty sector (perfumery, cosmetics, makeup).

Catalog of more than 1,000 brands and 40,000 products.

The company also has French and German VAT numbers to declare sales to customers in those countries (lower VAT percentage than Spain) and is mandatory when exceeding the invoicing thresholds in the destination.

Bizalia

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Turnover in 2019 exceeding €1,000,000

The company made a profit in 2019 exceeding €50,000 net after deducting the salary as Administrator of the SL.

The company does not hold stock; it operates on a sales basis, without risking investment in idle stock. What is sold is purchased, received within 24 hours, and delivered to the end customer.

We have wholesale order companies available.

Improved prices with suppliers compared to the competition, portfolio with more than 10 suppliers.

Van from the year 2014.

Unique selling points

Due to a lack of stock and infrastructure, it is possible to transfer it to any part of Spain.

The company has two websites, one for wholesale and one for retail (online store for customers).

Trademark registered with the OEPM.

Presence in several marketplaces at European level.

Up to date on taxes and payments.

All the information is verifiable.

Transfer due to project change.

Other

Person with business knowledge and ambition.