

**Profile number**

101115

## Major urban mobility brand sells shares

**Located in**

Catalonia

**Personal data****Sector**

Wholesale

**Type of company**

Trading company

**Legal entity:**

Limited Company

**Type of transaction**

Shares

**Life phase enterprise**

Growing

**Employees in FTE**

5 - 10

**Type of buyer:**

- MBI candidate
- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

€ 1.000.000 - € 2.500.000

**Asking price**

€ 1.000.000 - € 2.500.000

**Earnings before taxes**

€ 0 - € 100.000

**Company history/background**

The brand was founded in 2013 and has consistently generated profits in every fiscal year. It operates in nine countries, with a strong retail presence in Spain and a growing online business across Europe.

A minimum of 33% of shares are sold

Share capital: 120K

**Bizalia**

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Number of employees: 8

Markets: EU (Spain, France, United Kingdom, Ireland, Luxembourg, Iceland, Greece), Uruguay and New Zealand

Historical revenue figures:

2016: €638,000 EBIBTDA €6,000

2017: €686,000 EBIBTDA €26,000

2018: €708,000 EBIBTDA €24,000

2019: €1,050,000 EBIBTDA €90,000 \*

2020 Forecast: €1,200,000 EBITDA €110,000

Valuation in February 2020 = €1,200,000

Design, manufacture, sale and distribution of light electric vehicles.

### Unique selling points

Low cost structure

Internationalized

Significant financing agreements with suppliers