

Profile number

110892

Home Improvement Store in A Coruña

Located in

Galicia

Personal data**Sector**

Service industry

Type of company

Other

Legal entity:

Sole Proprietorship

Type of transaction

(Legal) merger

Life phase enterprise

Starting

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

Confidential

Asking price

€ 100.000 - € 250.000

Earnings before taxes

Confidential

Company history/background

A newly established, full-service home renovation company, designed to offer premium service in A Coruña. It boasts a showroom of approximately 100 m² at Rúa Juan Flórez 15, designed to provide a distinctive customer experience through the display of kitchens, bathrooms, and materials from leading brands. The business has a fully implemented operational structure, client portfolio, ongoing projects, a team, and management processes that allow for seamless continuity from day one. The business plan projects a turnover of €750,000 in the first

year, €1.2 million in the second, and €2 million in the third. The transfer of ownership is solely due to the owner's relocation, representing an excellent opportunity for companies in the sector or investors seeking to acquire a business ready for growth.

The company specializes in the comprehensive management of renovation projects for homes, commercial spaces, and offices. It offers a complete service encompassing consulting, design, interior design, budget preparation, construction management, trade coordination, and turnkey renovation execution. It features a showroom where clients can explore materials, kitchens, bathrooms, and various design solutions before beginning their project. The business model is designed to provide a single point of contact throughout the entire process, guaranteeing quality, on-time delivery, and a superior customer experience. The company boasts an active client portfolio, ongoing projects, and an operational structure poised for continued growth from day one.

Unique selling points

The business stands out for combining a premium showroom in a strategic location in A Coruña with a comprehensive management model that simplifies the entire renovation process for the client. It is delivered fully operational, with an existing client base, ongoing projects, team, suppliers, and established processes, saving the buyer the time and investment required to start a business from scratch. Its value proposition is based on offering a single point of contact throughout the project, personalized attention, and a distinctive buying experience. The high growth potential, coupled with the increasing demand for home renovations and refurbishments, makes this an excellent opportunity for companies in the sector and investors.

Other

We are seeking a buyer with a business background, preferably linked to the construction, renovation, architecture, interior design, or real estate development sectors, although prior experience in the industry is not essential. This opportunity is also attractive to investors or companies wishing to diversify their activities by acquiring a fully operational business with growth potential. Strong sales and team management skills will be highly valued, as will an interest in developing a project with a solid brand image, a strategic location, and an established structure that allows for immediate business activity.