

Profile number

110522

Sale of Client Portfolio for Urban Pest Control**Located in**

Spain

Personal data**Sector**

Service industry

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 250.000 - € 500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

LOCATION: Western Valleys, Barcelona

AGE: 25 years

SPECIALTY: Insect Control, Rodent Control, Disinfection, Termite Colony Elimination, Legionella Control

2025 REVENUE: €278,806

GROSS MARGIN: €157,000 (57%)

CLIENTS: Individuals, Hospitality, Property Management, Companies, Schools

Number of active clients: 140 (located in the Catalonia area). Renewable annual contracts.

CURRENT STAFF: 1 Technician and 1 Administrative Assistant

SALE PRICE: €275,000 (Margin * 1.75)

PAYMENT METHOD: 70% cash. The remainder can be paid in 12 months.

REASONS FOR SALE: Early retirement