

Profile number

110354

Operational agri-food plant | Investment €150k**Located in**

Navarra

Personal data**Sector**

Construction

Type of company

Other

Legal entity:

Limited Company

Type of transaction

(Legal) merger

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

Confidential

Asking price

€ 100.000 - € 250.000

Earnings before taxes

Confidential

Company history/background

The company was created with the objective of developing **its own agri-food industrial asset**, focused on the production of value-added plant-based products.

From its inception, the project has prioritized a strategy based on **infrastructure and industrial control**, investing in the acquisition and adaptation of an agri-food plant in accordance with European health regulations.

During the initial phases, the installation of the **complete industrial production line** has been carried out, as well

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as obtaining the **necessary health authorizations** , absorbing most of the technical and administrative risk of the project.

Simultaneously, work has been done on validating the production processes and analyzing the target market.

Currently, the company is in an **operational and commercial activation** phase, with an industrial asset already installed and validated, pending only the completion of the operational CAPEX and the start of production and sales.

The company develops **industrial agri-food production** activities, focused on the manufacture of **plant-based products** , in particular **beverages and plant-based yogurt products made from rice** .

The operations include the **transformation of raw materials** , mixing, homogenization, pasteurization, packaging and palletizing, using a **proprietary industrial production line** installed at the plant.

The infrastructure allows both **private label production** and **manufacturing for third parties (copacking)** , adapting to different formats and volumes.

The activity is geared towards **industrial efficiency, quality control and scalability** , with the capacity to increase production without additional structural investments.

Unique selling points

The project is based on an **industrial innovation within the plant-based market** , solving two key inefficiencies in the sector: **dependence on the cold chain** and the majority use of **soy or coconut** , allergenic ingredients with a high environmental impact.

The solution allows the manufacture of a **100% rice-based plant-based yogurt product** , **stable for 3 months without refrigeration** , without soy or gluten, with an **estimated 70% reduction in energy footprint** and an **industrial cost approximately 40% lower** than the sector average, generating **gross margins of over 50%** .

Currently **there is no direct competition in Europe** in the non-refrigerated rice plant yogurt segment, which opens access to channels such as **e-commerce, travel retail, export, vending and horeca** .

Other

We are looking for an **industrial investor, family office or strategic partner** interested in agri-food projects based on **real industrial assets** , with a focus on productive efficiency and scalability.

The ideal profile values **existing infrastructure, reduced technical and administrative risk** , and the possibility of activating an already built asset through a limited investment.

The entry of an investor with a medium-to-long-term vision is being considered, open to **minority participation, strategic agreement or industrial collaboration** , depending on profile and value contribution.