

Profile number

110293

Premium Catering in Barcelona

Located in

Catalonia

Personal data**Sector**

Leisure

Type of company

Restaurants

Legal entity:

Other

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

Historical player in the local market in the catering sector in Barcelona, Catalonia.

The reason for the sale is the retirement of the owner, who is willing to accompany the transition process to ensure continued success.

It has a solid and highly committed team.

The company offers a comprehensive and versatile catering service, covering weddings, corporate events, gala dinners, cocktail parties, and more. It is positioned in the premium sector. Its high-quality service is widely recognized by its clients, and its revenue is well-balanced between them.

Their clients include companies from various sectors, most of whom rely on the firm year after year. Their business portfolio remains strong thanks to venue agreements, property referrals, and repeat clients.

Unique selling points

The company has a turnover of around €1.2M and generates 23% EBITDA.

The central kitchen, equipped for large volumes, offers ample storage space. Adjacent to the kitchen, the facilities include a spare area that could allow for further kitchen expansion if needed.

Other

This presents an opportunity to expand operations with a controlled level of risk for an established player, or a profitable investment generating high cash flow and a quick payback for all types of investors. The leadership transition is agreed upon: the current owner has committed to staying on for a few months to mentor the new owner.