

**Profile number**

109924

**Bar in operation with owned premises and terrace – Donostia (Intxaurreondo)****Located in**

Basque Country

**Personal data****Sector**

Leisure

**Type of company**

Bed &amp; Breakfast

**Legal entity:**

Sole Proprietorship

**Type of transaction**

Assets / liabilities

**Life phase enterprise**

Full-grown

**Employees in FTE**

&lt; 5

**Type of buyer:**

- MBI candidate
- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

€ 250.000 - € 500.000

**Asking price**

€ 250.000 - € 500.000

**Earnings before taxes**

€ 0 - € 100.000

**Company history/background**

The bar is a business with over 30 years of history in the Intxaurreondo neighborhood of San Sebastián, renowned for its friendly atmosphere and loyal clientele. Over these decades, it has become a popular meeting place for locals and football fans.

Their family management has maintained a consistent level of quality, service, and profitability.

The business-owned establishment features a fully equipped bar, an indoor dining area, and a licensed outdoor terrace. Its revenue is stable and it boasts above-average profit margins for the sector, thanks to a loyal customer base and a strategic location.

Currently, the business is being offered due to retirement, opening the opportunity to new owners or investors interested in continuing with a solid, profitable activity and a viable financial plan.

The bar's main activity is in the hospitality and catering sector, offering bar-cafeteria service and a traditional atmosphere.

Their proposal is based on efficient management, personalized attention and a quality product, which has allowed them to maintain a loyal clientele for more than three decades.

The premises have an equipped bar, an indoor dining area and a licensed outdoor terrace, which facilitates serving different types of customers: breakfasts, snacks, cold pintxos, sports broadcasts and family and friends gatherings.

Its operating model is stable, easily manageable, and has a steady revenue stream, ideal for both industry professionals and investors looking for an established business with proven results.

### Unique selling points

The bar combines three factors that are unusual in the market: track record, profitability, and ownership of the premises.

Its strategic location within a vibrant residential and commercial area guarantees a steady flow of customers year-round. With over 30 years of history, it's a well-known business, recognized for its family atmosphere, its active Real Sociedad supporters' club, and its role as a social hub for the neighborhood. This emotional connection with the community fosters exceptional customer loyalty and stable sales. The premises are being delivered fully equipped and operational, with a terrace license, and available financial information demonstrating above-average profitability for the sector.

In addition, the option to rent with an option to buy is offered, a formula that facilitates access for new entrepreneurs or investors with a vision for growth.

### Other

We are looking for a buyer or investor with a business mindset, interested in continuing the management of a well-established and profitable hospitality business. Ideal for professionals in the restaurant or hospitality sector who wish to own a premises with a stable clientele, or for entrepreneurs seeking a proven model with revenue

streams from day one.

The ideal candidate is someone with strong organizational skills, a customer-centric approach, and a service-oriented mindset, who values the opportunity to preserve the bar's history and spirit while incorporating innovative management ideas. This position is also suitable for private or family investors seeking to diversify their portfolio with a mixed asset—both operational and real estate—offering proven profitability and low risk.

The current owner offers initial support and transition facilities to ensure a successful continuity.