

**Profile number**

109792

## IT Enterprise

**Located in**

Madrid

**Personal data****Sector**

IT service

**Type of company**

IT Hardware

**Legal entity:**

Limited Company

**Type of transaction**

(Legal) merger

**Life phase enterprise**

Full-grown

**Employees in FTE**

&lt; 5

**Type of buyer:**

- MBI candidate
- Strategic acquisition
- Investor

**Financial information****Turnover last financial year**

€ 250.000 - € 500.000

**Asking price**

€ 500.000 - € 1.000.000

**Earnings before taxes**

€ 100.000 - € 250.000

**Company history/background**

The business is a well-established Spanish company specializing in IT services, including the installation, rental, repair, and maintenance of computer systems and networks. The company has operated primarily in the Madrid area for nearly 20 years and offers a range of services to businesses to ensure their IT infrastructure runs smoothly.

The company rents equipment for periods ranging from 4 to 5 years, ensuring that the purchase price of each

rented item is recovered in less than 1 year (~9 months).

The company generates recurring monthly revenue of ~€30K per month and additional non-recurring revenue of €25K per year.

## Unique selling points

- Well-established business with a strong and loyal customer base.
- Recurring monthly income and a significant portion of the revenue are guaranteed through lease and maintenance contracts for the next 3 to 5 years.
- Growing and profitable business, maintaining a net profit ratio of over 40% on net sales.
- Great expansion potential and high market potential, supported by government digitization initiatives and by financial incentives and grants.