

Profile number

109780

Fruits & Vegetables Distributor

Located in

Andalusia

General information**Sector**

Wholesale

Type of company

Other

Legal entity:

Private limited company

Type of transaction

(Legal) merger

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 500.000 - € 1.000.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

The business is a prominent Spanish company specializing in the distribution of high-quality fruits and vegetables, with headquarters in Sevilla. Founded in the 1990s, the company has evolved from a retail operation into a scalable wholesale enterprise.

Specializing in traditional products, exotic fruits, and pre-packaged options, the company stands out for its

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personalized customer service and efficient business model, enabling it to maintain margins well above the industry average. With growing sales, it continues to gain market share each year.

With strong relationships with suppliers and clients and significant expansion potential, the company is a reliable partner in the agri-food sector.

Unique selling points

- Established business with years of experience in the sector.
- Very high profitability: EBITDA margin exceeding 15%.
- Growing sales and market share year after year in a broad and expanding market.
- Growth opportunities in new sectors and regions.
- Efficient business model with effective cost management

Other

NA