Profile number
107974

Distribution of spring water for dispenser and all other types of beverages

Located in
Andalusia

General information

Sector
Service industry

Type of company
Other

Legal entity:
S.L.

Type of transaction
(Legal) merger

Life phase enterprise
Full-grown

Employees in FTE
< 5

Type of buyer:
- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year
€ 250.000 - € 500.000

Asking price
€ 100.000 - € 250.000

Earnings before taxes
€ 100.000 - € 250.000

Company history/background

The company on offer is a registered Spanish S.L. under German management and has been operating successfully for 17 years.

In 2018, following a customer survey, we won the Iberian Business Award for our performance in this sector.

The company is currently based in Alhaurin el Grande, approximately in the centre of the Costa del Sol, from

where we serve our customers from Velez-Malaga to Sotogrande.

The company is being offered for sale directly by the owners for reasons of age and health.

The object of the company is the supply of fresh spring water from the Sierra Nevada in 18.9 litre bottles as well as the rental and sale of water dispensers. In addition, all other types of beverages (soft drinks, beers, wines, etc.) are sold to our customers. Deliveries are made from Monday to Friday.

We currently supply 550 customers, both private households and businesses. Communication is mainly (90%) in English as our customer base is from all parts of Europe. Knowledge of Spanish is an advantage and should be learnt if not available, but is not essential.

The warehouse covers 300 square metres and is rented. A delivery vehicle is available for deliveries (Ford Transit, 2022), which are equipped with all amenities. The inventory also includes all dispensers in use and around 5000 water bottles.

This business has almost unlimited potential. With further activities the number of customers can be increased quickly. An induction per

Unique selling points

Home delivery service

Other

skills in logistics, financial matters and English. Good customer contact skills are an advantage.