

Profile number

103905

Online sales company to Russia

Located in

Catalonia

Personal data**Sector**

Retail non-food

Type of company

Webshop

Legal entity:

Limited Company

Type of transaction

(Legal) merger

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

We are a fully operational company that markets Spanish fashion brands, shoes, and accessories, all online (shipping available). We work with over 300 brands. We purchase for our clients, mostly from Russia on commission, and in Spain, our clients are upper-middle class.

It is being sold with a very active, very loyal customer base (they are regular customers for years, we started in 2012), which can be used to market all kinds of products, apart from clothing.

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Since it involves online sales, it can be operated from anywhere in Spain or Europe.

Last year's turnover: 1,600,000 euros (demonstrable with VAT/IVA declaration).

EBITDA 80,000 - 90,000 annually.

The company is fully operational and experiencing continuous growth.

Other

The company is ideal for all types of investors (operating with a manager). We have highly qualified staff to run the company with minimal supervision.