

Profile number

101243

Sale of a reputable, established business with growth potential**Located in**

Madrid

Personal data**Sector**

Retail food

Type of company

Grocery store / food market

Legal entity:

Limited Company

Type of transaction

(Legal) merger

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 100.000 - € 250.000

Asking price

€ 100.000 - € 250.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

Company with 5 years of experience in the hospitality and specialized product trade sector.

Location in an unbeatable neighborhood in Madrid and in one of the best food markets in the capital.

Very good brand reputation both online and locally, and with all the franchise manuals developed for a possible expansion.

The company combines two complementary business models within the same activity. This allows for invoicing at all hours, without being exclusively dependent on hospitality opening hours.

Unique selling points

- Approximate profit: €35,000-40,000.
- Very good reviews in specialized press and on gastronomic opinion websites (thefork, tripadvisor, google my business)
- Good ranking on GOOGLE
- Very good online reputation and located within the best food market in the capital today, and in the neighborhood where the business is located.
- Know-how, defined and clear
- We continue to receive requests from people interested in franchising the business model.
- Opportunity to develop virtual brands for a booming segment such as DELIVERY
- Current staff, trained to continue managing the premises independently.

Other

There are 2 types of buyer profiles:

- As self-employment, in which one of the people could be dispensed with and the premises could be managed properly.
- Entrepreneur, who is looking for an established brand within the market and wants it to expand nationally.